



TALENT  
INTERNATIONAL

MAKE YOUR MOVE



**# YOU'RE TALENTED #**  
It's great to have you with us.

NAME

USE YOUR UNIQUE ONLINE LOGIN TO ACCESS YOUR TIMESHEETS

YOUR TALENT CONSULTANT IS

THERE'S PLENTY HAPPENING AT TALENT SO KEEP UP TO DATE WITH THE JOB MARKET AND THE INDUSTRY IN GENERAL AT [WWW.TALENTINTERNATIONAL.COM.AU](http://WWW.TALENTINTERNATIONAL.COM.AU) OR [WWW.TALENTINTERNATIONAL.CO.NZ](http://WWW.TALENTINTERNATIONAL.CO.NZ)

<<ADELAIDE<<<AUCKLAND<<<BRISBANE<<<CANBERRA<<<LONDON<<<MELBOURNE<<<PERTH<<<SYDNEY<<<WELLINGTON<



ISO9001  
QUALITY  
CERTIFIED



RCSA  
MEMBER



SARA  
WINNER  
08/09/10



ITCRA  
BOARD



DELOITTE  
BEST BUSINESS  
MANAGEMENT



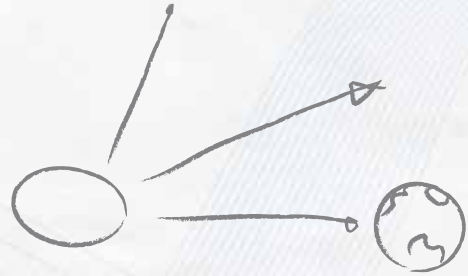
TURNOVER  
\$200MIL



## TALENT TAKES YOU PLACES

There are many opportunities to grow and move with Talent. Our regional operation has offices in 9 locations across Australia and New Zealand, covering the IT Services, Banking & Finance, State and Federal Government, FMCG, Utilities, Mining & Resources, Defence and Telecommunications sectors.

WE'RE NOW IN LONDON TOO  
IF YOU CHOOSE TO MOVE  
FURTHER A-FIELD.



## AND PLACES YOU WELL

What makes us different is that we are fully focused on IT&T. We represent the leading clients across all the popular technologies. We also partner with clients that share similar values and standards in personal care and relationships.

## \* EVERYTHING COVERED \*

TALENT FILLS THOUSANDS OF  
CONTRACT AND PERMANENT  
ROLES IN THE FOLLOWING  
CATEGORIES:

### Positions

Application Development and Support  
Project Management and Business Analysis  
Solutions Design and Architecture  
QA and Testing  
Network Management and Desktop Support  
Change Management  
Ops Risk, Security and Compliance  
IT Management  
RF Engineer  
Transmission & Network Engineer

### Technologies

.NET, VB, C#, C++,  
Java, Oracle, Cobol,  
Microsoft, Unix,  
Linux, Cisco, SAP,  
Siebel, 2G/3G, LTE,  
Satellite, Wireless

### Sectors

Banking & Finance  
Defence  
Mining & Resources  
Government  
Telecommunications  
IT Services  
FMCG  
Utilities



**SIMON HOWARD**

Talent's always prepared to look outside the square. Nothing is too much trouble.

**\* TALENT TAILORS \***



**ELLEN OSMAN**

My success rate with opportunities through Talent has been 100%.

Our approach is consultative; we listen to your needs and ensure we have a full understanding of your skills and ambitions.

*THAT WAY WE REALLY CAN LOOK AFTER YOUR CAREER.*



**PAUL M. BAIRD**


Talent has shown concern and empathy for the candidate experience.

Your personal consultant also ensures negotiations are speedy and professional and that your contract runs smoothly. We'll remain in contact with reviews and updates to ensure all round satisfaction.



“Talent listened to my requirements, matched me with suitable jobs, negotiated good rates, accurately described working environments, advertised real jobs and made the whole process seamless. Plus they are always available when I need help or advice.”

**DAMIAN NOLAN**  
DATABASE ADMINISTRATOR



“Talent really does look after people. They have understood me as an individual and are able to find the best fit position and environment for me. Everyone is always friendly and approachable – nothing is a problem.”

**JO TSE**  
PROJECT COORDINATOR





## **TALENT RETAINS**

THE BEST RECRUITMENT SEARCH  
PROCESSES, AN EXCEPTIONAL  
AND VARIED CLIENT LIST AND  
FIRST RATE QUALITY SERVICE  
PROVIDE A GREAT RETURN FOR  
ALL. OUR RETENTION RATES ARE  
WELL ABOVE THE INDUSTRY  
AVERAGE - PROOF THAT OUR  
APPROACH WORKS.

## **\* BEHIND THE SCENES \***

### **Payroll**

Pay is one area that you'll want working smoothly. Our fully integrated payroll system and easy, online timesheets do just that. We'll chase missing timesheets and monitor the process to make sure it's trouble free.

### **Insurance**

As a contractor we'll cover your Professional Indemnity Insurance for \$20 million and Workers Compensation where applicable.

## \* ABOUT US \*


In 1995 our Managing Director, Richard Earl, founded Talent in Perth. After building up a highly successful IT&T recruitment business on the West Coast, Talent went national from 2000 and our head office moved to Sydney. Today Talent International is a privately owned company with revenues in excess of \$200 million and offices across Australia, New Zealand and the United Kingdom.



### OUR TALENTED CREW.


TALENT GREW OUT OF  
HANDS-ON IT&T EXPERIENCE.  
OUR KEY PEOPLE ARE  
FROM IT BACKGROUNDS  
AND NO MATTER HOW FAST  
OUR INDUSTRY MOVES,  
THE PRINCIPALS REMAIN  
THE SAME. WE SPEAK  
YOUR LANGUAGE.

## \* OUR PEOPLE \*




I was initially in mainframe operations for a large accountancy firm before moving into software development of financial products for the UK banking sector. Actually I've worked in many of the roles Talent fills – Analyst Programmer, Business Analyst, Project Manager, Operations Manager.

**RICHARD EARL**  
MANAGING DIRECTOR




The sustained success of our Perth business is testament to the unique depth of experience within our team and its cohesive approach. With a sense of pride as both General Manager and long term shareholder, I am fully committed to consistently delivering exceptional recruitment services.

**LINCOLN CAMPBELL**  
GENERAL MANAGER /WA



Integrity, professionalism and superior customer service contribute to our continued success.

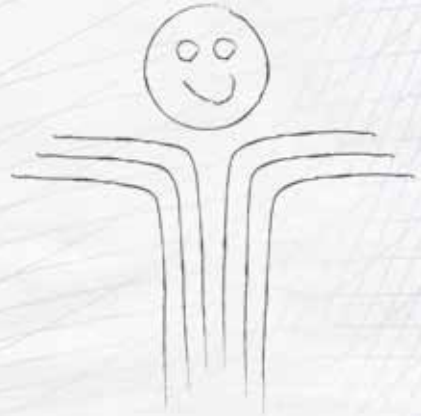
**BALDEV BEDI**  
GENERAL MANAGER /ACT



What makes us different is our ability to listen to our clients, build relationships with our contractors and support each other internally to ensure our success.

**AMANDA CAPEL**  
TEAM LEADER /NSW

JOIN US ONCE IN A WHILE.  
OUR REGULAR FUNCTIONS  
ARE GREAT NETWORKING  
OPPORTUNITIES AND A  
CHANCE TO RELAX, ENJOY  
AND KICK ABOUT A FEW  
STORIES WITH OTHER TALENT.



### \* TALENT'S PASSION \*

We created an ownership model that's quite unique in our industry – most of our key people have a stake in the business.

It means we share a genuine passion for delivering the best possible service – so you can look forward to enjoying a stable, continuous relationship with a team that is here for the long run.

**YOU'RE GOING PLACES,  
SO WHY NOT GO FURTHER?**

Fresh scenery – Long White Clouds.  
NZ's not only beautiful, it also has  
great jobs.

And if it's 'the further the better',  
our London office is the one for you.  
It offers a new hemisphere of IT&T  
opportunities.

For more details visit  
[www.talentinternational.com.au](http://www.talentinternational.com.au)  
or [www.talentinternational.co.nz](http://www.talentinternational.co.nz)



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